

Product additions and changes:

Colors: effective 1-1-21

- **Closet colors to be discontinued** are: Boardwalk, Northwester, Ember see page 3 for full color list
- **Sample boxes** are available for the 16 quick ship colors. *This is what you should be showing your customers!* The full sample box many of you have contains samples for our 5-piece door program and many colors are not available in closet parts!!!

Decorative hardware: effective 1-1-21

- **Knobs and pulls** - Additional streamlining is taking place and we are stocking only the most popular styles and finishes. This will allow us to have more inventory and avoid backorders.
- We understand our limited offering may not appeal to all customers, so feel free to contact the following sources for more options. You will have to purchase directly from them as we do not special order : <https://www.richelieu.com/us/en/> , <https://www.hafele.com/us/en/> or <https://www.hardwareresources.com/>

Discontinued list:

795 pull (all finishes) / 2377 pull (all finishes) / 33255ORB / 33205130

Five-piece doors: effective 1-1-21

- **COLOR DELETIONS:** – We looked at our sales and decided a major deletion of colors was due. This will free up resources and space to inventory more moldings in our most popular colors and profiles.

*(we will keep a small inventory for warranty work only and
“while supplies last” – this will be noted in Allmoxy so please call)*

- **MOLDING DELETIONS:** – the 4546 profile will only be available in **white, antique white & white chocolate** - all other colors in this profile will be discontinued.

Colors to be deleted: All door rails and accessory moldings are affected.

- | | |
|--------------------|---------------|
| • Latitude South | Tafisa |
| • Northwester | Tafisa |
| • Boardwalk | Tafisa |
| • Beachwood | Tafisa |
| • Winter Cherry | Tafisa |
| • Rustic Cherry | Tafisa |
| • Chill | Uniboard |
| • Strata | Uniboard |
| • Canyon | Uniboard |
| • Vintage | Uniboard |
| • Silva | Uniboard |
| • Riva | Uniboard |
| • Zahara | Uniboard |
| • Mystic | Uniboard |
| • White RW | Am. Laminates |
| • Antique White RW | Am. Laminates |
| • Pumice RW | Am. Laminates |
| • Folkstone RW | Am. Laminates |

Matching belt and tie racks: effective 1-1-21

- **Color matched belt and tie racks: *WILL BE DISCONTINUED*** – These will be replaced by fixed metal tie and belt racks 12” long. They match our economy belt and tie which are 14” long. *See pictures to the right.*
- **Color matched hook racks: *WILL REMAIN IN THE OFFERING***
- Feel free to contact the following sources for more options. You will have to purchase directly from them as we do not special order : <https://www.richelieu.com/us/en/> , <https://www.hafele.com/us/en/> or <https://www.hardwareresources.com/>



Garage Storage: effective 1-1-21

- ***SPECIAL ORDER ONLY:*** – We are not stocking any slatwall, moldings, hooks, and related accessories, but will special order them to fulfill your order. Slatwall will be boxes of 4 only. *Do not expect to order and pick up the same day! The offering will fall under our closet parts lead time.*
- Feel free to contact the following sources for more options. You will have to purchase directly from them as we only special order the items shown in Allmoxy: <https://www.richelieu.com/us/en/> , <https://www.hafele.com/us/en/> or <https://www.hardwareresources.com/>

Policy changes:

Shipping crates: effective 1-1-21

- ***PRICE INCREASE:*** – Due to the increase cost of 2 x 4's, *our shipping crate charge will go from \$55.00 to \$69.00*

Credit Card Transactions: effective 1-1-21

- ***CONVENIENCE FEE:*** – We will be instituting a 2.5% convenience fee on all credit card transactions. *You can avoid this fee by setting up a “quick check” account through Allmoxy where your invoices are paid through your checking account.*

Price changes: effective 1-1-21

*We must pass on modest price increases due to price increases from our suppliers as well as increased operating costs. **We have not had a price increase for two years!!***

- ***Melamine parts:*** increase 3%
- ***DOG top VP's:*** increase \$10.00 per part
- ***Drawers:*** no price change
- ***Hardware, rods, baskets, and accessories:*** increase 10%
- ***Moldings:*** increase 5%
- ***5-Piece Doors & Drawer Faces:*** increase 5%

Current Closet & Cabinet Parts Color Offering: effective 1-1-21

These changes do not apply to the 5-piece doors and molding program.

In order to streamline production by batching jobs, keep pricing competitive and lead times quick, we are continuing with our quick ship program with some changes in the color offering. There will be 16 “quick ship” colors at the 6 production day lead time and the balance, 24 colors will be a 10 day lead time with a 7% upcharge. The program is as follows and the pricing is at 4 levels:

Price level 1

6 day	10 day
white	

Small sample boxes are available with the 16 quick ship colors.

DUE TO COVID PRECAUTIONS AND AN UNPRECEDENTED AMOUNT OF ORDERS , LEAD TIMES ARE MUCH GREATER - PLEASE PAY ATTENTION TO YOUR DATES

Price level 2

6 day	10 day
White woodprint	Moon light
Antique white (ivory)	Candlelight
Ruby Plank Maple	Summer Flame
White Chocolate	Chocolate Pear
Milk Chocolate	Brushed aluminum
Dark Chocolate	
Black	
Fog Gray	

Price level 3

6 day	10 day
Latitude North	Latitude East
Spring Blossom	Latitude West
Summer Breeze	Autumn Leaves
River Rock	Breakwater
	Beechwood
	Southwester

Price level 4

6 day	10 day
Sunset Cruise	After Hours
Weekend Getaway	Apres-Ski
Winter Fun	Casting at First Light
	Stargazer
	Sunday Brunch
	Tete-a-Tete
	Tea for Two
	Nizza
	Cannes
	Cassis
	Esterel
	Skye

Discontinued colors:

Boardwalk, Northwester, Ember, Winter Cherry